# ABHINAV BHARGAVA

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### **EDUCATION**

## FOSTER SCHOOL OF BUSINESS, UNIVERSITY OF WASHINGTON, Seattle, WA

June 2026

Candidate for Master of Business Administration (MBA), Dean's Merit Fellow

- · Class Representative for Foster Consulting Society, Member of Technology Club, Finance Club and Net Impact Club
- Participant at Emerging Markets' Conference 2024, Tuck School of Business; ClimateCAP 2025 at Haas, UC Berkeley

## UNIVERSITY OF MASSACHUSETTS, Amherst, MA

May 2017

Master of Architecture GPA: 3.8/4.0, Thesis: New York City 2050: Climate Change and Future of New York

- American Institute of Architects Design Excellence Awardee; Presented Research at MIT Energy Conference
- Elected Treasurer of the Graduate Senate, managed \$1.2M for 55 clubs, liaised with Chancellor, Dean and Provost

#### **SCHOOL OF PLANNING AND ARCHITECTURE**, India

May 2015

Bachelor of Architecture, Graduated in top 1% of class; AIEEE Rank- 832, Top 1% in entrance exam in India

### **EXPERIENCE**

### MUDWORKS LLC, Redmond, WA

2023 - 2024

Design consulting firm serving the single-family new home construction and renovation market

#### Founder and CEO

- Drove \$2.1M in revenue in the first year by acquiring 8 new clients, enhancing property values by an average of 1.7x
- Optimized collaboration across three time zones by utilizing cloud-based project management tools, resulting in a 65% reduction in overlapping errors and a 45% acceleration in design processes
- Streamlined operations by integrating Agile and Lean construction methodologies, reducing construction timelines by 30% and waste by 14% across multi-site developments, resulting in 12% increased profits

**GGLO,** Seattle, WA 2017 - 2023

Integrated design firm building sustainable and communal living for clients across the US **Senior Designer / Project Manager** (2020-2023)

- Managed urban-scale and transit-oriented developments worth over \$4.5B, including the \$1.5B Northgate
  Redevelopment with Simon Property Group, revitalization of Redmond Town Center with Hines and Avalon Group
- Led strategy discussions focusing on financial models and market fit; presented ROI studies to C-level executives at S&P 100 companies, securing buy-in and achieving 20% cost savings and a 7% increase in rental revenue
- Spearheaded sustainability efforts through green certifications, leading to 27% lower energy use and 6% higher rents **Designer** (2018-2020)
  - Drove adoption of cloud models facilitating live visibility, reducing workflow errors by 42%, saving cost by 28%
  - Elected as Emerging Professional Leader at the firm, planned a networking event for National Organization of Minority Architects to connect industry experts and 150+ attendees; host socials, and provide mentorship to incoming designers

## **Design Fellow** (2017-2018)

Led a team of 20 designers for an art installation at Seattle Design Festival, boosting brand visibility for 18K attendees

**22BATE7,** Remote 2018 - 2022

An ed-tech startup funded by Social Alpha, Winners of IIGP 2.0 by DST, Lockheed Martin and Tata Trust Founding Member - Product Lead

- Led NPI for a digital class polling system, driving an 8X improvement in learning outcomes within 4 weeks
- Optimized functionality and design for 150K users, raising the Play Store rating from 4.1 to 4.6 and achieving a 9/10 NPS
- Drove the adoption of our flagship product to evaluate over 1M children for Agastya Foundation, eliminating 90% of manual data entry and 99% of data cleaning, resulting in 35% savings and 60% increase in class learning time

# **SKILLS AND INTERESTS**

- Financial Acumen: Stock research using ML models Turned personal portfolio from \$75k to \$2M in 5 years
- Skills: Prompt- ChatGPT & Claude, In-Context Learning, Figma, A/B Testing framework, Midjourney, Power BI, Tableau
- Extracurriculars: Drone photography, CS50 Puzzle Day by Harvard (top 5%); Elo Rating 1800 in Speed Chess (top 8%)
- · Volunteer: Pike Place Market fundraiser for \$35,000 through social events; 80+ hours with Habitat for Humanity